

Automotive Parts Manufacturer Cuts Inventory by 22%

Manufacturing / Automotive

\$850M Revenue

GoodStock Pro

Key Results

22% Inventory Reduction: From \$218M to \$170M

\$1.8M Annual Savings: Net carrying cost reduction

97.5% Service Level: Up from 92.8% baseline

The Challenge

This mid-market automotive parts manufacturer supplies components to major OEMs and aftermarket distributors. With 12,000 SKUs across multiple product lines, complex supplier relationships, and volatile demand patterns, they struggled to maintain optimal inventory levels.

The Solution

GoodStock Pro provided sophisticated SKU-level optimization capabilities, supplier lead time variability modeling, and automated replenishment across all product lines.

Client Testimonial

"GoodStock Pro transformed our inventory management from reactive firefighting to proactive optimization. The 22% inventory reduction while improving service levels was beyond what we thought possible."

— VP of Operations